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## How To Be An “A+” PRE Member

1. Prioritize your weekly PRE chapter meeting in your work calendar. Commit to being so regular in attendance that everyone else will miss you if you're absent. After all, this is your weekly sales meeting with your auxiliary sales team.
2. Show up on time and bring your most positive attitude.
3. Be sure to mix and work the room, greeting everyone before the beginning of the structured meeting.
4. Be prepared to deliver a sharp, attention-getting 30 sec. infomercial. Having a good Referral Profile document (tutorial available in Members Only) is a valuable tool for this.
5. Take advantage of the vast library of resource material available in the Members Only section at [www.prenetworking.net](http://www.prenetworking.net)
6. Be consistent to meet with your fellow members outside the weekly meeting. One-on-Ones are excellent opportunities to build the Know, Like & Trust factor. Better relationships lead to better referral results.
7. Keep all your fellow members contact information handy, such as your smart phone contact list as well as your card wallet.
8. Be on high alert at all times to recognize 2nd generation referral opportunities as you hear others make comments that indicate a possible referral.
9. Always be on the lookout for possible guests to invite to a weekly meeting. When the chapter grows with good people, everyone benefits.

***Remember “It’s one thing to be in PRE,  
it’s another thing to have PRE in you.***