

Carlisle Chapter of P.R.E. | Chartered August 2019

Monthly Referral Report: Month Ending October 2019

| Monthly Scorecard | | | | | | | |
|-------------------|-------------|------------|-----------------------|--------|---------|--------|---------|
| Member ID | Last Name | First Name | Category | GAV MO | GAV YTD | REC MO | REC YTD |
| 2180 | Bernheisel | Shawn | Accounting | 2 | 2 | 1 | 3 |
| 2205 | Estes | Julie | Interior Design | 0 | 0 | 0 | 0 |
| 2184 | Garancheski | Ashleigh | Mortgage Lender | 1 | 2 | 4 | 9 |
| 2177 | Harlan | Jesse | Insurance - P & C | 1 | 4 | 4 | 11 |
| 2181 | Havens | Ben | General Contractor | 0 | 2 | 0 | 2 |
| 2195 | Hill | Alex | Banker | 0 | 0 | 0 | 2 |
| 2182 | Kelso | Melissa | Legal Services | 0 | 0 | 0 | 0 |
| 2178 | McKinley | Beth | Financial Advisor | 8 | 18 | 1 | 2 |
| 2206 | McWilliams | Brian | Commercial Cleaning | 0 | 0 | 0 | 0 |
| 2179 | Perchinski | Josh | Realtor - Residential | 3 | 10 | 0 | 2 |
| 2183 | Watts | Bethany | Staffing Services | 1 | 2 | 0 | 1 |
| 2193 | Witmer | Troy | IT Support Services | 0 | 1 | 0 | 0 |
| | PAST | MEMBERS | | 0 | 0 | 0 | 0 |
| | NON | MEMBERS | | 0 | 2 | 6 | 11 |
| Totals | | | | 16 | 43 | 16 | 43 |

| Top Referral Givers | | |
|---------------------|-------|---|
| McKinley | Beth | 8 |
| Perchinski | Josh | 3 |
| Bernheisel | Shawn | 2 |

| Members Receiving No Referrals | |
|--------------------------------|---------|
| Perchinski | Josh |
| Watts | Bethany |
| Havens | Ben |
| Witmer | Troy |
| McWilliams | Brian |
| Kelso | Melissa |
| Hill | Alex |
| Estes | Julie |

