



## **Best Practices For A Healthy Chapter and Best Personal Results**

- Be enthusiastic!
- Show up at all meetings.
- Do things as a group and delegate responsibilities.
- Invite quality prospects.
- Support members of PRE, using their services.
- Give more referrals – look @ other chapters for cross chapter referrals.
- Schedule one on ones outside weekly meetings.
- Visit other Chapters.
- Attend Mixers.
- Refer to website for Cross-Chapter referrals.
- Give more than required, it will come back to you.
- Pay attention for 2<sup>nd</sup> gen. referral opportunities.
- Spend 10 minutes a day doing a PRE activity.
- Educate your employees/co-workers about PRE and keep members' business cards on site.
- Set personal goals for referrals.